In re Application of: Petersen, B. E., et al.

Application No.:

10/687,674

Page 2 of 10

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## AMENDMENTS TO THE CLAIMS

This listing of claims will replace all prior versions, and listings, of claims in the application:

## Listing of Claims:

- 1. (Currently amended). A method of differentiating a mammalian bone marrow cell into an endocrine hormone-producing cell, the method comprising the steps of:
  - providing the bone marrow cell; (A)
- first culturing the bone marrow cell in a low-glucose serum free medium **(B)** comprising about 5.5 mM glucose and 1% comprising DMSO for at least 3 days; and
- then culturing the bone marrow cell in a high-glucose medium comprising **(C)** about 25 mM glucose and 10% serum under appropriate conditions and for a sufficient amount of-time for at least 7 days to promote differentiation of the cell into an endocrine hormoneproducing cell.
  - 2. (Original). The method of claim 1, wherein the bone marrow cell is a rodent cell.
  - 3. (Original). The method of claim 2, wherein the rodent cell is a rat cell.
- 4. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces insulin.
- 5. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces glucagon.
- 6. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces somatostatin.
- 7. (Original). The method of claim 1, wherein the endocrine hormone-producing cell produces pancreatic polypeptide.

(WP321587,1)

In re Application of: Petersen, B. E., et al.

Application No.:

10/687,674

Page 3 of 10

- 8. (Cancelled).
- 9. (Cancelled).
- 10. (Previously presented). The method of claim 1, wherein the high-glucose medium comprises DMEM and fetal bovine serum.
  - 11. (Cancelled).
- 12. (Withdrawn). An endocrine hormone-producing cell made according to the method of claim 1.
  - 13. (Withdrawn). A method comprising the steps of:
    - (A) providing a subject having a damaged pancreas; and
    - (B) administering to the subject at least one bone marrow cell.
- 14. (Withdrawn). The method of claim 13, wherein the damaged pancreas has fewer islet cells than a non-damaged pancreas.
  - 15. (Withdrawn). The method of claim 13, wherein the subject is a mammal.
  - 16. (Withdrawn). The method of claim 15, wherein the mammal is a rodent.
- 17. (Withdrawn). The method of claim 13, wherein the subject has hyperglycemia caused by diabetes.
- 18. (Withdrawn). The method of claim 17, wherein administering to the subject at least one bone marrow cell reduces the hyperglycemia in the subject.

(WP321587:1)

In re Application of: Petersen, B. E., et al.

Application No.:

10/687.674

Page 4 of 10

- 19. (Withdrawn). The method of claim 17, wherein administering to the subject at least one bone marrow cell increases insulin levels in the subject.
- 20. (Withdrawn). A method for reversing hyperglycemia in a mammal having diabetes, the method comprising the steps of:
  - providing a mammal having hyperglycemia incident to diabetes; (A)
- administering to the mammal a dose of endocrine hormone-producing **(B)** cells sufficient to reduce the hyperglycemia in the mammal, the hormone-producing cells being made according to a method comprising the steps of:

first culturing bone marrow cells in a low-glucose medium comprising DMSO; and

then culturing the bone marrow cells in a high-glucose medium comprising serum under appropriate conditions and for a sufficient amount of time to promote differentiation of the cells into endocrine hormone-producing cells.

- 21. (Withdrawn). The method of claim 20, wherein the bone marrow cells are derived from a mammal.
  - 22. (Withdrawn). The method of claim 21, wherein the mammal is a rat.
  - 23. (Withdrawn). The method of claim 21, wherein the mammal is a human being.
- 24. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce insulin.
- 25. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce glucagon.
- 26. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce somatostatin.

(WP321587,1)

In re Application of: Petersen, B. E., et al. Application No.: 10/687,674

Page 5 of 10

27. (Withdrawn). The method of claim 20, wherein the endocrine hormone-producing cells produce pancreatic polypeptide.